

# The Power of Perception™ (formerly titled DATT tools)



There's not enough time in the day to do everything we want to do. But what if you could really focus. Cut out all the distractions and funnel your thoughts until you drill down to the right action? Think how much more you could accomplish.

**The Power of Perception™** gives you 10 strategies for sharpening your perception and focusing your thinking in a more comprehensive, effective and efficient way. **POP™** will enable you to have a broad and inclusive viewpoint. The tools create a framework for defining a situation. That framework will improve your ability to consider consequences before you take action.

Our modern lives - both business and personal - are very fast paced and full of action. We often confuse action with accomplishment and frequently jump to action without enough thought. We love to take action and see what happens - if it's good, we keep going; if it's bad, we stop and clean up the mess we have created. Yes, it's better than doing nothing at all but it's inefficient at best and costly at its worst.

## Tool 1 -- **Consequence and Sequels**

Look ahead to see the consequences of an action, plan, decision, or rule.

## Tool 2 -- **Plus, Minus, Interesting**

Ensure that all sides of a matter have been considered before a decision is made.

## Tool 3 -- **Recognize, Analyze, Divide**

Break a larger concept into smaller, more manageable parts.

## Tool 4 -- **Consider All Factors**

Explore all factors related to an action, decision, plan, judgment, or conclusion.

## Tool 5 -- **Aims, Goals, Objectives**

Focus directly and deliberately on the intentions behind actions.

## Tool 6 -- **Alternatives, Possibilities, Choices**

Deliberately try to find other ways.

## Tool 7 -- **Other People's Views**

Putting yourself into the shoes of others.

## Tool 8 -- **Key Values Involved**

Ensure that your thinking serves your values.

### Tool 9 -- **First Important Priorities**

Select the most important ideas, factors, objectives, consequences, etc.

### Tool 10 -- **Design/Decision, Outcome, Channels, Action**

Direct attention to the outcome of the thinking and action that follows.

Training can be conducted for groups from 6–24 and is conducted over one full day or two half-day sessions. A work-based assessment is also provided to ensure that learnings are applied and immediate benefits realised in the workplace.

#### ***Attend this course if you need to:***

- ✓ Think with greater clarity
- ✓ Use methodical and constructive problem sensing and solving skills
- ✓ Make confident and considered decisions
- ✓ Avoid impulsive behaviours and judgements
- ✓ Apply the tools as a means of producing immediate organisational benefit



Course	Duration	Facilitation Fee	Materials & Royalties	Work Based Assessment
The Power of Perception	1 x full day	\$2400	\$185/person	✓
	2 x half days	\$3000	\$185/person	✓

*We have a reduced rate for Not for profit Organisations - call Frank on 0400 109727*

*An accredited and experienced De Bono trainer delivers the training. All participants are assigned a work-based assessment post training to help the thinking methods embed in practice. The trainer will assess this work for participants at no additional cost.*

**Contact Frank Connolly**  
**(03) 8502 0042**  
**0400 109727**

[think.quick@me.com](mailto:think.quick@me.com)

